

Message Text

UNCLASSIFIED

PAGE 01 BANGKO 05240 230531Z
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----125605 230819Z /17

R 230230Z FEB 78
FM AMEMBASSY BANGKOK
TO USDOC WASHDC
INFO SECSTATE WASHDC 133

UNCLAS BANGKOK 5240

E.O. 11652: N/A
TAGS: BEXP, TH
SUBJ: WTDR/FTI: ALLIED ENGINEERING CO., LTD.

REF: USDOC 2806

1. THAILAND
OFFICE USE: 2. 549 3. 0033200 4. 01
5. ALLIED ENGINEERING CO., LTD.
6. P.O. BOX 2676, 3 EKAMAI ROAD
7. BANGKOK
8. CONTACT: BOONSONG VANASUP
9. TITLE: MANAGING DIRECTOR
OTHER OFFICIALS ARE: DR. JIRAWUDH VANASUP, CONSULTING ENGINEER
AND MR. SATHORN SONGKAKUL, ASSISTANT MANAGING DIRECTOR.

10. PHONE: 3925259 11. TELEX: NA
12. CABLE: VISWACO
13. ESTBL: 1965 14. EMPL: 130 15. SIZE: MEDIUM
16. REPUTATION: Y-SATISFACTORY 17. RPT DATE: 02/78
OFFICE USE: 18. K 19. X 20. NA 21. NA 22. NA
23A. 35850/135 IMP.AGT.DIST. OF AIR CONDITIONERS
23B. 38250/135 IMP.AGT.DIST. OF ELECTRICAL POWER MEASURING EQUIP.
23C. 34430/135 IMP.AGT.DIST. OF COOLING TOWERS
23D. 35610/135 IMP.AGT.DIST. OF PUMPS
23E. 36320/135 IMP.AGT.DIST OF REFRIGERATORS
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23F. 35640/135 IMP.AGT.DIST. OF AIR FILTERS
23G. 28000/135 IMP.AGT.DIST. OF CHEMICALS
24. FOREIGN SALES: NA
25. FINANCIAL REF: LAEM THONG BANK LTD., 289 SURIWONGSE ROAD,
BANGKOK, THAILAND.

26. TRADE REFS: CUTLER-HAMMER INT'L, 4201 N. 27TH STREET,

WILWAUKEE, WISCONSIN 54601; BALTIMORE AIRCOIL CO., INC., P.O. BOX 7322, BALTIMORE, MARYLAND 21227; PACIFIC PUMPING CO., P.O. BOX 12924, OAKLAND, CALIF. 94604.

27. FOREIGN FIRMS REPRESENTED: AGENCY REP. OF TRANE CO., 3600 PAMMEL CREEK ROAD, LA CROSSES, WIS. 54601 FOR AIR CONDITIONERS; CUTLER-HAMMER INT'L, 4210 N. 27TH STREET, MILWAUKEE, WIS. 54601 FOR ELECTRICAL CONTROLS; BALTIMORE AIRCOIL CO., INC., P.O.BOX 7322, BALTIMORE, MARYLAND 21227 FOR COOLING TOWERS; PACIFIC PUMPING CO., P.O.BOX 12924, OAKLAND, CALIF. 94604 FOR PUMPS; ARMSTRONG CORK INC., 1010 CONCORD ST., LANCASTER, PA.17604 FOR AIR FILTERS.

28. POST EVALUATION: ALLIED ENGINEERING WAS INCORPORATED IN 1965 WITH AN AUTHORIZED CAPITAL OF \$150,000 TO ACT AS IMPORTER, AGENT AND DISTRIBUTOR OF AIR CONDITIONING, REFRIGERATION EQUIPMENT AND SPARE PARTS, ELECTRICAL EQUIPMENT, PUMPS, INSULATION MATERIALS AND WATER TREATMENT CHEMICALS. SIXTY FIVE PERCENT OF ITS IMPORTS COME FROM THE U.S. WITH THE REMAINDER FROM JAPAN (15 PERCENT), U.K. (10 PERCENT), FRANCE (5 PERCENT) AND SINGAPORE (5 PERCENT). ITS LEASED OFFICE OF 800 SQ. METERS IS LOCATED IN ONE OF BANGKOK'S BUSINESS DISTRICTS. SUBJECT FIRM OWNS A WAREHOUSE OF ABOUT 3,000 SQ.METERS WHICH IS LOCATED IN ONE OF BANGKOK'S INDUSTRIAL AREAS. IT EMPLOYS 130 PEOPLE INCLUDING 25 SALESMEN AND ENGINEERS. FIRM'S SALES VOLUME IN 1977 WAS REPORTED TO BE \$4,500,000 WHICH IS AN INCREASE OF 90 PERCENT ABOVE THAT UNCLASSIFIED

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REPORTED TO THE EMBASSY IN 1976. LOCAL BANK REPORTS FAVORABLY ON THE SUBJECT. IT IS CONSIDERED TO BE A GOOD TRADE CONTACT FOR U.S. FIRMS.

29. PREP: SATHIT/SOMSAK APPR: JAMES H. SAVERY
WHITEHOUSE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 23 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BANGKO05240
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780083-0765
Format: TEL
From: BANGKOK
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780225/aaaaaulv.tel
Line Count: 100
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
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Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3512605
Secure: OPEN
Status: NATIVE
Subject: WTD/FTI: ALLIED ENGINEERING CO., LTD.
TAGS: BEXP, TH
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/a2739ed1-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
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